

Understanding Mithi's Pay per Use Billing model

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Background

This policy is based on 2 major tenets of globally accepted modern cloud SaaS billing models viz. PAY PER USE, and PAY AS YOU GO

In this model, no customer is pre-placing any order. They simply start using any or all our products.

At the end of the calendar month, they get a prorated bill based on their consumption during the month. The min unit for proration is 1 day.

Our billing dashboard will show one entry per customer per day for all products. The invoice will be made by totaling the actual usage per day. This will take care of storage growth and deletion within the month, user addition and deletion within the month and plan changes within the month (upgrading or downgrading any user's plan)

Top Benefits of Mithi's Pay per Use billing model

- ✓ Pay only for what you use within the month
- ✓ Monthly in Arrears billing (no advance payment or commitment)
- ✓ Prorata by day making your usage tracking granular, helping to optimize costs
- ✓ Handles growth and shrinkage of storage, users, and plans to optimize your costs
- ✓ Aligns to calendar month to simplify billing and account management
- ✓ No licenses, No contracts
- ✓ No headache of pre-deciding volumes and then struggling to re-order when the license is consumed.
- ✓ You can add and delete users, grow and shrink storage, and move users between plans without contacting us. Simpler faster CX

Sample Metering data

This usage data is recorded once a day and captures the consumption for that day.



Understanding Mithi's Pay per Use Billing model

SkyConnect Sample Metering Data

Date	Apps User_day	Storage GB_day	
01-03-2019	150	10	Today 150 users and 10 GB is the consumption
02-03-2019	150	17	Today 150 users and 17 GB is the consumption
03-03-2019	152	25	Today 152 users and 25 GB is the consumption
...			...
...			...
31-03-2019	180	200	Today 180 users and 200 GB is the consumption

Vaultastic Sample Metering Data

Date	Active Storage GB_day	Cold Storage GB_day	Client Access User_day	
01-03-2019	20	35	2	Today's utilisation or state
02-03-2019	20	40	2	Today's utilisation or state
03-03-2019	0	40	2	Today's utilisation or state
...				...
...				...
31-03-2019	0	100	3	Today's utilisation or state

Legacyflo Sample Metering Data

Date	Export GB	Import GB	
01-03-2019	10	0	Today's utilisation or state
02-03-2019	40	0	Today's utilisation or state
03-03-2019	0	40	Today's utilisation or state
...			...
...			...
31-03-2019	0	0	Today's utilisation or state

Annexure for Monthly invoice (sample)

Rates	Vaultastic			Legacyflo		SkyConnect	
	per GB_Day		per User_day	per GB		per User_day	per GB_day
	Active Storage	Cold Storage	Client Access	Export	Import	Apps	Cumu Storage
	1.77	3.14	4.11	42	42	2.32	0.16

All rates represented here are samples and may not match the actual rates of the services



Understanding Mithi's Pay per Use Billing model

Vaultastic Bill

Date	Usage GB_day		Usage User_day	Bill (Daily Rate * Daily Usage)			
	Active Storage	Cold Storage	Client Access	Active Storage	Cold Storage	Client Access	
01-03-2019	20	35	100	35.40	109.90	410.68	
02-03-2019	20	40	95	35.40	125.60	390.15	
03-03-2019	18	40	95	31.86	125.60	390.15	
...							
31-03-2019	0	100	10	0.00	314.00	41.07	
				300.00	102.66	675.10	1077.76

SkyConnect bill

Date	Usage User_day	Usage GB_day	Bill (Daily Rate * Daily Usage)		
	Apps	Cumu Storage	User Plan	Cumu Storage	
01-03-2019	150	10	348	2	
02-03-2019	150	17	348	3	
03-03-2019	152	25	353	4	
...					
31-03-2019	180	200	418	32	
			1466	40	1507

Legacyflo bill

Date	Usage GB		Bill (Daily Rate * Daily Usage)		
	Export	Import	Export	Import	
01-03-2019	10	0	420	0	
02-03-2019	40	0	1680	0	
03-03-2019	0	40	0	1680	
...					
31-03-2019	0	0	0	0	
			2100	1680	3780



Understanding Mithi's Pay per Use Billing model

Sample Monthly Invoice

TAX INVOICE (SAMPLE)



Manufacturer				
Mithi Software Technologies Pvt. Ltd. 103, MayFair Court, Nachiket Park, Dr. Pai Marg, Baner Road, Pune 411045, India GSTIN: 24AAICA5591M1Z9				
Customer				
Acme Corporation 1000- Admin Building, 3rd Floor, IT Dept. Timbaktoo, Alaska GSTIN: AAA9999MMMM66788 Contact: Mr. Charlie Chaplin				
Invoice Number		Invoice Date	Payment due on	
MITH_INV_3069		01-03-2019	15-03-2019	
Usage Period		From	To	
		01-02-2019	28-02-2019	
Product usage summary				
Product		Description	Sub total	Taxable value
SkyConnect	Usage of SkyConnect (cloud email services) for the specified period		1507	1507
Vaultastic	Usage of Vaultastic (cloud email archival services) for the specified period		1077.76	1077.76
Legacyflo	Usage of Legacyflo (data migration and export services) for the specified period		3780	3780
			Total taxable value	6364.76
			GST @ 18%	1145.65
			Grant Total (INR)	7510.41
Terms & Conditions:				
1. The invoice is based on actual usage in the specified period of the mentioned services/products, as per details in the annexure attached with this invoice.				
2. Metered daily				
3. Payment due within 15 days of invoice date				

More References

[Learn more](#) about Mithi's Billing policies and models

